



Stephanie Oaks

Business Development & Client Relations Manager

Contact

soaks@kavea.com

Education

University of Houston

Bachelors of Science in Accounting

Languages

English (Native)

Spanish (Native)

French (Proficient)

Summary

Ms. Oaks is an accomplished Business Development and Client Relations Manager adept at building strategic roadmaps, fostering strong relationships, and driving project success. Proven ability to exceed client expectations and ensure client satisfaction. Most recently has successfully managed client portfolios exceeding \$12M annually. Results-oriented with a strong track record of delivering exceptional value. Ms. Oaks also brings a long history of fostering relationships across the non-profit spectrum.

Compensation Experience

- Manages a team of data analyst delivering work across various industries and sectors
- Partners closely with boards and management to develop, implement, and oversee comprehensive total rewards programs that drive employee engagement and business performance.
- Leads client meetings to present and discuss market best practices
- Provides clients with market intelligence and insights into emerging trends in the not-for-profit sector

Certifications and Licenses

Compensation Analyst Certification (CAC) - Economic Research Institute

Compensation Committee Certification (CCC) - Economic Research Institute

Volunteer Work

Ms. Oaks currently serves as the Assistant Captain on the GateKeepers Committee for the Houston Livestock Show and Rodeo and also serves as an assistant boys' varsity basketball coach. Previously Ms. Oaks has volunteered with the Cystic Fibrosis Foundation and Co-Chair specific events, Houston Eye Associates annual Houston Eyeball, and Ronald McDonald House Houston.